

WTI Transport Newsletter

We wish you a Merry Christmas and a Happy New Year

Boyd Companies and Daseke Inc. Merge



Congratulations to the Boyd Family and Don Daseke President, Chairman and CEO of Daseke Inc., for their successful merger in November. Gail and Chris Cooper came with Don to our WTI terminal in Tuscaloosa to share the good news.

Left to right front row: Jack Potthoff, Gail Cooper, Darren Lee Back from left to right: Chris Cooper, Don Daseke, Renny Taylor

Here is a little background information on Don.

Don and his wife Barbara have three children and four grandchildren. Since 1997 they have lived in Addison Texas, a town of just over 13,000 located in an area once called Peters Colony, settled in 1864.

Don is President & CEO of Daseke Inc., the parent company for the premier flatbed/ specialized carriers Smokey Point Distributing Inc., E. W. Wylie Corporation, Central Oregon Truck Company and J. Grady Randolph, Inc. He is also Chairman of East Teak Fine Hardwoods, Inc. and Chairman of Liquid Motors, Inc. As an entrepreneur and businessman, he founded and has been Chairman of a number of other technology and service companies. Don currently serves as Chairman of Smokey Point Distributing, Liquid Motors and East Teak Fine Hardwoods.

Barbara is an interior designer and president of Barbara Elliot Interiors in Dallas, Texas. She is an active fund raiser for nonprofit organizations in North Dallas. Recently she served as the Chair of the Dallas Symphony Orchestra's AT&T Gala and has worked on many other fundraising events for organizations such as the Dallas Museum of Art and Southern Methodist University.

Don is a certified public accountant. He earned a BA from

DePauw University and took his MBA from the University of Chicago. He also graduated "The President Program in Leadership" from the Harvard Business School.

Unlike other companies, which often think short-term, Daseke has a long-range vision: cultivate great companies into a network of premier carriers. Each Daseke company maintains its own autonomy, management team, operating functions, employee base and maintains its original branding. As The Boyd Companies merge with Daseke Inc., it brings together two families of companies, when combined; place them in the top five in open-deck/specialty carriers in terms of vehicle count and revenues identity.



Guy R. Martorana, Director of Human Resources

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A message from Rendy Taylor



It is hard to believe but 2013 has come and gone. It seems like just yesterday that we were celebrating Christmas and New Year's and getting all excited about what was in store for the upcoming year. 2013 has been a very successful and prosperous year, and I am so proud of our team we have here at WTI, everyone works hard to make this company the BEST. Being the Best does not come easy; everyone has to commit to doing their best and excelling each and every day. I want to Thank our drivers, our operations, our inside sales, our outside sales, our safety, our maintenance, our administration staff, our recruiting, and our loaders for all that each of you do in providing us the ability to Serve our Customers and be the Best. There is no doubt in my mind we have the Best and are the Best.

Looking at 2014, from all signs and indications it should be an even better year for WTI. The economy is looking better and home construction is poised to really takeoff. We have quite a few exciting things happening with WTI in 2014; one we will be moving into a new terminal here in Tuscaloosa. It will be a state of the art facility with a lot of amenities and a larger yard; you guys deserve it and I know you will enjoy it. Another exciting piece of news is the merger that was announced regarding WTI and

all the other Boyd companies with Daseke. The companies that are owned by Daseke, that are now our sister companies are: Smokey Point Distributing, E. W. Wylie, J. Grady Randolph, and Central Oregon Truck Company. With this merger we are now over 2,100 strong in open deck trucks. Nothing changes regarding our vision, our brand, or the day to day operations of WTI. What we will be gaining by this merger is:

- We are now an industry leader, and we will be viewed as a powerhouse open-deck/specialized hauler in the U.S.
- More capacity.
- More geographical locations.
- Greater diversity of equipment.
- Greater access to financial resources.
- We won't be going it alone – we'll have the mentorship and peer support from our sister companies.

We aren't changing what we are doing. We're changing what we're capable of doing – for the better and the long haul. I am very exciting about this merger and for all the possibilities that it will provide for us, so please join me in welcoming our sister companies into our Family.

Thanks everyone for what you do and for all of your hard work, dedication and loyalty. Now let's prepare ourselves to move on into 2014 and make it the best year ever for WTI.

Thanks and we Love you all,
Rendy Taylor

New Home office to Open in Spring 2014

New Tuscaloosa Home office to Open in the Spring 2014

It seems as though 2013 just started and now we are staring 2014 in the face. This past year has been very successful and we can't thank our drivers enough for all of the hard work. At the same time we have been hearing you loud and clear on the inconvenience of our Tuscaloosa terminal location. This terminal met our needs for many years, but we have outgrown its boundaries. I know many have been aware that we purchased property near the toll bridge in Tuscaloosa. It was our intention to build our home office there, but we will now use some of that property for a drop location. The reason for this change is because we have purchased an established building and property just across the river in the airport industrial complex. The location sits on 18 acres and allows us the opportunity to better serve you and your needs. It also allows us the opportunity to move in faster and without the delays in the building of a new home office.

The new property will come with a state of the art shop, drivers lounge, orientation training and administrative offices. The big plus is that you will have plenty of space to move around on the yard. The terminal will be designed to meet the needs of the driver and the support personnel on site. Some of the design is still being discussed and taking into account the needs of the future. As we draw nearer to the move we will share our progress and more defined date of opening.

Thanks again for all you do. Remember....we are here to serve you the driver!

Darren Lee,
V.P. of Operations





Sales Update

2013 has been a very exciting year for our sales department. We have accomplished and exceeded many of our goals we had coming into the year. The one we are most proud of is adding 95 shipping locations across our areas. This has allowed us to cut down deadhead and raise profitability for our drivers. We opened a sales office in South Carolina and added an outside salesman to the area to include the east coast. We also added another salesman, Matt Reid to cover the Midwest. Based out of Indianapolis and with 25+ years in the flatbed industry, Matt will give us many opportunities to grow and expand our customer base.

We look forward to an even better 2014 but before we get there, we will continue to pass thru the most difficult months of the year. With the winter slowdown upon us, we have had to change and adapt to meet our customers' needs. The freight has slowed in areas and certain types of loads are not available in the numbers to keep everyone busy doing what they have during the

busy spring and summer months. It is also the time of year we must continue to exceed customers' expectations when it comes to service. When freight slows everyone is calling and asking for loads. Shippers will pick and choose from the very best carriers and due to our drivers' hard work; WTI will be at the top of everyone's list.

Our sales staff would like to take this opportunity to thank each of our drivers for the outstanding service you have provided. As a company, we have been able to establish our identity as a premiere carrier that our customers can rely on. This is only possible by providing excellent service. Thank you for everything you do to keep our customers' freight moving safely and professionally.

Jack Potthoff, VP Sales

Jason Quinn, Director of Inside Sales and Customer Service

New Faces in Operations

We'd like to welcome Walter Crawford to WTI and to our Operations team. Walter lives in Northport with his wife Heidi and his 2 children: Cayden 13 and Caylee 17. Walter comes to WTI with 14 years transportation experience working with Hanna Trucking.

Drivers and Fleet Managers

Over the last few weeks, there has been a breakdown between drivers and their fleet managers, when it comes to scheduling off time, doctor's appointments, family functions, and other events requiring a driver to be off work. All these things are important and are part of our everyday lives. However, it's even more important that he or she inform their fleet manager when things like these become known. The sooner the fleet manager is told a driver needs off, he or she can do a better job in planning the day to day operations of WTI. Communicating with your fleet manager is key to ensure you both are on the same page and working together. By working together there will be less missed appointments ensuring our customers receive the "Absolute Best Service"....Communication is Key!

*Larry Baker
Operations Director*

Change: Six Sigma

Change, at times we love it, and other times we hate it. We've been a part of this since childhood. Parental expectations... school teachings... religious experiences. I bet at times we felt change was against our will. However, as we've grown and been the agents of change with our children and families, we've realized its importance. In the business world, a company's success depends on its ability to adapt and change to environmental complexities and challenges.

Numerous methods have been utilized in business to achieve improvement. Initially, the Japanese were quick to use methods with names like Kaizen, Taguchi, Kansei, and Hoshin to mention a few. In the US, we started using ISO 9000, Quality circle, TQM and Six Sigma. The Six Sigma method will be the topic of this article.

Six Sigma came to the forefront with Jack Welch of General Electric fame. Broadly, Six Sigma's goal is to reduce errors by improving and/or creating stable processes which help sustain the correct outcomes. It is a methodology using verifiable data, not guesswork in the decision making process. This approach is called the DMAIC method.

DMAIC is an acronym for Define, Measure, Analyze, Improve and Control. In the Define stage work is done to understand the

problem, context and requirements as well as to set goals and make a business case. Measure involves identifying potential causes and drivers. Time is spent listening to the voice of those affected by the problem; this is the data gathering phase. During the Analyze stage, one works through the data and information to verify root causes. Improve is where improvement options are understood and developed. The best solutions are tested with results identified. Lastly, in the Control stage, improvement standards are set, documented and shared. Training spreads the learning to others. Future plans are made, ongoing monitoring set and success celebrated.

In closing, Six Sigma focuses on data, people and processes to bring about quality improvements. It is a comprehensive and structured approach supported by a team whose goal is to identify and correct the root cause of the problem. Once corrected the team passes on its learning, its new standards and then celebrates success. Change happens!

Guy R. Martorana, Director of Human Resources



Winter weather driving - Preparation and Professionalism

It's almost here. You notice the tree leaves have changed colors, the mornings and evenings are a much cooler temperature, and it's time for that coat or jacket. Winter season is almost here again. This means that as a professional truck driver you have to be prepared to know what challenges you'll face.

As with every season of the year and every day it begins with a thorough vehicle inspection. You are checking your truck, trailer and load to make one hundred percent certain that you are going to be safe on the road. Your safety and the safety of the people that are on the road with you. You should be checking over your vehicle and your load with the very same care that a pilot would check his jet or plane before takeoff. It's the same principal. Tires, mirrors, brake and air lines, load securement, all just a few of the important things that you are looking over.

Winter weather conditions bring wet, icy and slick road surfaces. "Black ice," a roadway condition where the road surface normally freezes or becomes very slippery during temperatures of 40 degrees (f) and below. You know that slick road conditions can be hazardous when braking, taking curves, hills or mountains. Reduce your vehicle speed and allow a much greater distance from the vehicle ahead of you.

It's important that you listen carefully and be aware of weather conditions. Plan your trip in advance and allow yourself plenty of time to get to your destinations. Don't try to compensate by speeding or any behavior that may be hazardous which would be even more hazardous with winter weather. Allowing more time to reach your destinations and being alert of the conditions is a trait of a good, professional driver.

Roadways aren't the only surfaces that become wet, icy and slick. Trailer sides and decks get covered with ice and snow. Trips and falls can occur when someone is climbing on, off and walking on the trailer floor. Remember to keep a "three point contact" at all times climbing on and off trailers, wear footwear with non-skid soles and never jump from a trailer. Remember that as you climb off the trailer that the ground may be covered with snow or ice. Injuries boarding and climbing off trailers can be avoided with a careful technique.

Keep plenty of fluids and warm clothing in the cab at all times. Our bodies have a tendency to become prone to dehydration if we are not drinking enough fluids. Our bodies need water, even in cold winter weather. Wear your clothing in layers and don't forget about those hands, feet and head. Body heat can be lost quickly at the top of your head.

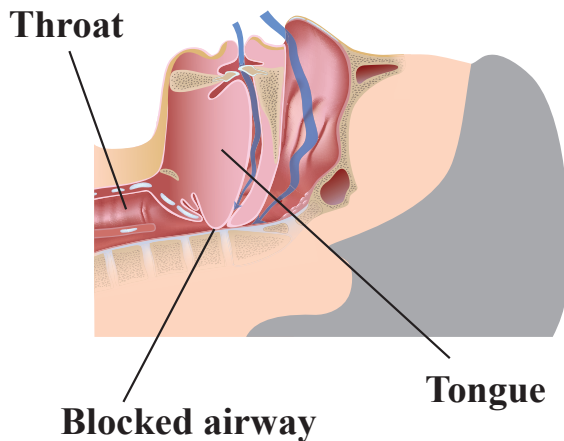
Finally, braking. Your tractor air pressure warning signal buzzer will activate when air pressure falls below 60 psi. Keep an eye on brake pressure and make sure your brake lines are not kinking or touching the catwalk.

Intersection accidents are one of the most deadly types of accidents on our highways. Winter driving especially requires you reduce your speed and brake cautiously in advance when approaching intersections, traffic lights and stop signs.

WTI Transport has some exciting days ahead as we continue to increase our fleet, grow our customer base, expand traffic lane areas nationwide and continue to be one of the safest transport Carriers in the Country. We welcome our new drivers with an enhanced Orientation Program and Continued Training and Educational opportunities for all of our drivers. While we grow, we grow safely and professionally.

Jem Blair, VP Safety

Obstructive Sleep Apnea



OSA is the most common sleep disorder facing commercial drivers. OSA causes the upper airway to collapse during sleep, blocking the airway. This deprives the body of oxygen and interrupts sleep, leading to insufficient and poor quality sleep. One in four commercial drivers may be at risk for moderate to severe OSA. CMV drivers with OSA may suffer excessive daytime sleepiness which can impair performance and increase the risk of being in traffic or work related incidents. Additionally, OSA increases risk for serious health conditions such as diabetes, high blood pressure and cardiac disorders.

There are many risk factors for and symptoms of OSA. If you have these symptoms, your doctor may send you for diagnosis at a sleep disorder center. There, you will be given an overnight laboratory sleep test. This involves overnight monitoring of breathing and other body functions during sleep. The sleep test is then interpreted along with additional collected information, including other relevant sleep and health information.

- Risk Factors for OSA: Being overweight or obese, large neck circumference, high blood pressure, diabetes, smoking
- Symptoms of OSA: Loud snoring, breathing cessation during sleep, morning headaches, frequent urination at night, difficulty staying asleep, waking abruptly with a dry mouth, sore throat, or shortness of breath

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Treating OSA

The most effective treatment of OSA is nasal positive airway pressure (PAP) treatment. A PAP device delivers a stream of pressurized air to the airway to prevent collapse of the upper airway during sleep. This device prevents or reduces apneas and hypopneas, allowing users to get a better night's sleep. PAP users find they have improved attitude and daytime functioning, reduced fatigue, and reduced blood pressure and cardiovascular complications. Your doctor may also recommend other treatment options, including oral appliances (mouth guards) and surgical modifications of the upper airway, weight loss, and positional therapy.

Tips for managing your OSA:

- 1** Use Your PAP Consistently: Consistent PAP usage is the key to getting the biggest health benefit and increased alertness and daytime functioning. If you are prescribed a PAP, use it all night, every night, and during every nap.
- 2** Obtain Spousal/Partner and Family Support: Your family should recognize the importance of consistent PAP use and should encourage PAP use. It may take you a while to get used to wearing a PAP device nightly. You may find it uncomfortable, restrictive, and even embarrassing to wear in front of others. Talk to your family about this. Your family's support may help you to better adjust to treatment.
- 3** Take Care of Your PAP Machine: It is important to clean the PAP machine and all accessories after each use. The small amount of time it takes to clean the machine can make a big difference. Dirty machines can breed harmful bacteria, causing illness and respiratory issues. The cleaning supplies can easily be transported in a truck, and sinks at truck stops can be used for washing and rinsing accessories.
- 4** Maintain a Healthy Lifestyle: A healthy diet and regular exercise can help you lose weight or keep a healthier weight. This can lead to an improvement in your OSA symptoms.
- 5** Limit alcohol and smoking: Alcohol relaxes your throat muscles and makes it much easier for these muscles to "collapse" and block your airway during sleep. You should restrict your overall alcohol intake, especially during the several hours before going to bed. Smoking inflames nasal tissues, causing them to swell, which can restrict your nasal airway. If you cannot stop smoking, try to cut down and especially reduce your smoking during the evening and before bed.

*Christie J. Baker
Director of Safety & Risk Management*

Safety Meeting October

Safety Department in Tuscaloosa held Safety Classes on Friday, Oct 18th. Drivers coming through Tuscaloosa were met and had brief compliance outline meetings as well as Q and A. Fleet Managers and other associates were invited to attend.

Driver Round Table



On October 23rd, Larry Baker, Operations Director led this year's second Driver Round table meeting in Tuscaloosa. Doug Kershaw, Chauncey Lewis, Ernest Bryant, Demetrius Denson, Gregory Ellison, Matthew Glenn, Kelvin Holing and Tony Jones were drivers in attendance. Rendy Taylor, President and VPs Darren Lee, Jack Potthoff, Jem Blair and Alan Martin each spoke on different topics related to WTI's 2013 accomplishments and plans for 2014. This 2 hour meeting provided a robust exchange of information and ideas. The next meeting is scheduled for early 2014.

OSHA Training



Shop training was recently done on fire extinguisher and HAZ-COM, with more training in the future on forklift and other shop and safety related items. There are some changes coming up on the current MSDS sheets we will be providing training: the current MSDS sheets will be referred to as a SDS sheets; in addition labeling will be changing to GHS (Globally harmonized system) style, this also will require additional training on some of the labeling currently in use. As we move forward, WTI Transport will provide the training and information needed to keep our employees trained, informed and safe.

*Ronny Matherson,
Inventory and Hazard Communication Manager*

Lease Purchase Program

On behalf of everyone here at WTI, I would like to take this opportunity to thank each and every driver involved in our Lease Purchase program for making it a resounding success. It is because of your efforts we are considered one of the top Lease Purchase programs around, and a huge reason why, WTI has been nominated and has won, the honors as one of the "Best Fleets to Drive For" three years running. As of this writing, there have been 24 drivers who took ownership of their tractors this year.

The future is bright here at WTI! Our plans for next year include adding up to 75 more trucks for lease/ purchase in 2014. These will most likely include trucks with around 500,000 miles made from 2009 to 2011.

Now, to recognize the drivers who have paid off their truck. These drivers have survived the ups and downs of owning their own business, and can officially call themselves owner-operators. Again, thank you all for making WTI a great place to go to work!

*Zach Swindall
LP Manager and Operations Analyst*



Olan Butler



Ronald Stallworth



Troy Morris

Rodney Adams 3768
Buford Bright 3812
Olan Butler 3956
Jackie Chambers 3937
Donald Dingler 3912
Sam Eldridge 3827
Lawrence Gadson 3883
Warren Hambricht 3825

Brandon Haver 3933
Jonathan Herring 3941
David Hoskins 3879
Russell Jones 3902
Gary Leonard 3832
William Matthews 3834
Troy Morris 3723
William Norwood 3570

Lorne Patterson 3804
Calvin Pope 3820
Scott Reddick 3800
Wayne Rexwinkle 3970
Michael Roby 3742
Ronald Stallworth 3735
Earnest Townsel 3814
Johnny Townsel 3788



Jonathan Herring



Jackie Chambers



Warren Hambricht



Driver Appreciation Week

The week of September 15th thru the 21st was Driver Appreciation Week throughout the US. It was time to recognize the men and women who live their lives on the road, away from their families, bringing us the commodities we use and need every day.

WTI honored its drivers with lunch and giveaways' throughout the week. At its Tuscaloosa, Birmingham, Mobile and Nashville terminals, WTI provided food and drink ranging from pizza, to smoked chicken, to BBQ ribs, to fried catfish and good old American hot dogs and hamburgers. Plenty of fixings and sides accompanied the cold drinks. Work gloves and an olive brown WTI hat were provided to all. Also, for those willing to step up for the bean bag toss, prizes involved hats, coolers, Alabama lawn chairs and tickets to an Alabama football game.

On Friday, Meko Stewart and Mary Taylor drew the winners for

the Grand prizes: a CB radio and accessories, a 119 pc. Tool Set and a TripPak Scanner. Meko announced that Harrison Powell was the winner of the CB radio; Johnny Anderson Jr. won the Tool Set and Danny Barefoot won the TripPak Scanner.

We appreciate the hard work and professionalism our drivers demonstrate day in and day out. It is a sacrifice we do not take lightly nor lose sight off. As Helen Brasfield printed on our settlement sheet back in September "A Trucker doesn't drive because the rewards are great and the hours are short. A Trucker drives because the road is long and the world is depending on you." From everyone at WTI we thank you!

*Guy R. Martorana
Director of Human Resources*

Blue Cross Blue Shield open enrollment

Health and Vision Insurance

December is open enrollment for Health and Vision insurance. If you do not currently have health insurance through WTI and would like to sign-up, December is the month to do so. If you would like to make changes to your health insurance, this is also the time to do so. This includes canceling your coverage, adding or dropping dependents, or changing from one insurance plan to the other. If you are going to add any dependents to the insurance plan, I will need proof for that dependent. For example, I will need a copy of a marriage certificate to add a spouse or a copy of a birth certificate to add a child. These changes will be effective 1/1/14. Up until 1/1/13, WTI only had one plan to offer. In 2013, WTI introduced a second plan. The second plan is a HDHP (high deductible health plan) which also includes a HRA (health reimbursement arrangement). This plan has a \$1500 individual deductible/\$3000 family deductible. However, if you are a company driver, you can earn HRA money (\$750 for single coverage/\$1500 for family coverage). If you earn HRA, WTI will place the amount you earn into your HRA account. That money is then used to pay your doctor or hospital on the front end. For example, if you enroll in the HDHP for single coverage and earn \$750 for your HRA account, your HRA account will pay for the first \$750 of major medical coverage.

401-K

If you have been employed with WTI Transportation for 6 months or more, and are 21 years of age or older, you are eligible to participate in the 401-K plan. Forms must be returned to me no later than Dec. 31, 2013 to meet the Jan. 1, 2014 enrollment date. WTI will match 50% of the first 6% that you contribute to the 401-K. That means if you contribute 6% to your 401-K, WTI will contribute 3% to your 401-K. Don't pass on free money. To request an enrollment packet or make contribution changes to your current 401-K account, please contact Brad at 800-828-6450 ext.5031 The power of pretax savings What could pretax savings mean for you? Consider Mary and Susan. Both earn \$30,000 a year, and both save 6% (\$1,800) for retirement. Mary contributes her \$1,800 to her retirement savings plan and thereby reduces the amount of her pay that is subject to federal taxes. Result: \$450 in tax savings. By contrast, Susan contributes her \$1,800 to an after-tax account; her full paycheck remains subject to taxes. In addition, Mary's contribution generates a \$900 matching contribution from her employer. That's like getting a \$900 bonus, for a total savings advantage of \$1,350! Plus, Mary knows she has \$2,700 working toward her future. A good deal all around!



Winter Recruiting and Plans for 2014

The winter months are upon us and in the flatbed business that tends to mean that things slow down a little. The main slow-down is usually building materials which is due to decrease in the construction market because of the weather. Because of this usually we tend to have a higher percentage of separations from the company than we would in the other seasons, and the reasons are either the drivers are new to flat bedding and did not realize the seasonality of the business or they are searching for greener grass which usually ends up not so green. This slow-down is not isolated to certain companies it effects every business in the industry.

How do we keep are truck fleet from downsizing during these months? The answer is easy, hire more drivers. I wish it was as easy as it sounds, but the fact is that now with the changes in Safety Regulations and an aging driver force the pool of qualified flatbed drivers is shrinking and are becoming a highly sought after commodity. This has created a very competitive recruiting market and trucking companies have to spend more and more money to keep their name in the hat. At WTI we have been able to hire a large part of our driving force through our current drivers. Referrals are our biggest resource for hiring drivers and we only expect this to increase in 2014. We have the most professional and qualified drivers in the business and it shows when they are out on the road, they are a reflection of the company and when other drivers talk with them it shines and makes them

want to join the family. So far this year out of all of our hires 43% of them have been referrals.

We at WTI are excited about 2014 and the things to come!!! We are opening a new terminal in Tuscaloosa and our customer base will continue to grow monthly. It is projected that in 2014 we will see an increase in the home construction market which has been stagnant the last few years. To keep up and service our customers we are planning to grow our fleet; however, we will not be able to achieve this without help from our current drivers. The goal for next year is for the percentage of hires through referrals to exceed 50%. We would much rather spend money paying our drivers than an advertising company. The bonus for recruiting a driver is \$1000.00 for a company driver and \$1500.00 for an owner operator; so while you are out on the road this holiday season be sure to tell a driver about WTI and earn you some extra!!

Josh King
Recruiting Manager



Have a Safe and Joyous Holiday



What a Difference a Baby Makes



Christmas was so much fun when our sons were growing up. They were excited weeks in advance and were mesmerized by the Christmas tree with its bright lights and decorations. It was all they could do to sleep on Christmas Eve. Those boys eventually grew into men, and while we still enjoyed their Christmas visits, it wasn't the same as having a child in the house.

Every parent understands what a difference a baby makes! We only need think back to when our first child was born and remember the impact. We no longer slept when we wanted; now, the baby let us know when we would sleep.

The difference a baby makes is not just adapting to a new routine; it's taking a whole new approach to life. You become aware of a new sense of responsibility, conscious of the wonder of life, alert to the potential of a human life, and thoughtful to what this child will become. You discover a new sense of purpose, giving

you a new motivation to make a home fit for your little one.

Two thousand years ago, God sent Jesus as a baby to be born to impoverished young parents in a rustic stable. What a difference he has made in our world, our history, our values, our society, our culture, and our lives. Christmas is a story about faith and grace, new beginnings, and how much God loves us. The fact is, on Christmas and every other day, we need that baby. His presence in our lives will forever change our world for the better.

The coming of the baby is not just an event which happened long ago; it is an event which also happens every time we open our heart to God. Whether, we are bursting with joy and thankfulness, or overwhelmed with questions and fears, we all can use the gift God offered us in the baby. Jesus makes our chaos more meaningful, our joy more joyful, and our sorrow and pain more endurable. Christ is the peace the world cannot offer and cannot understand.

This Christmas worship the baby, follow him closely, and spread his transforming love everywhere. What a difference a baby makes!

Gaylon Benton
Corporate Chaplain

Best of the Best MPG

TOP MPG AUGUST

Richard R Adams	8.84
Willie Cook	7.38
Robert malone	7.36
Joseph Edwards	7.34
Marvin Pride	7.05
Charles Jarrett	7.02
Frankie Buckley	7.01
Darrell Northcutt	6.95
Douglas Asbridge	6.95
Geroge Watson	6.94

TOP MPG SEPTEMBER

Larry McGuffie	7.83
Jason Ferguson	7.77
Jessie L Orr	7.45
Joseph Edwards	7.33
George Thibideau	7.13
Joshua P Hudson	7.12
Keith Pinkerton	7.07
Leandrew Banks	7.04
Frankie Buckley	7.01
Terry Brown	6.92

TOP MPG OCTOBER

James Brown	7.62
Cedric Tyler	7.07
Harold Sawyer Jr	7.06
Ernest Bryant	7.04
Jason Ferguson	7.04
George Ratcliff	7.01
Amos Brown	7.00
Leandrew Banks	7.00
Jason Jaynes	6.95
Jason Croft	6.95

*Meko Stewart
Recruiting Specialist*

Maintenance Points

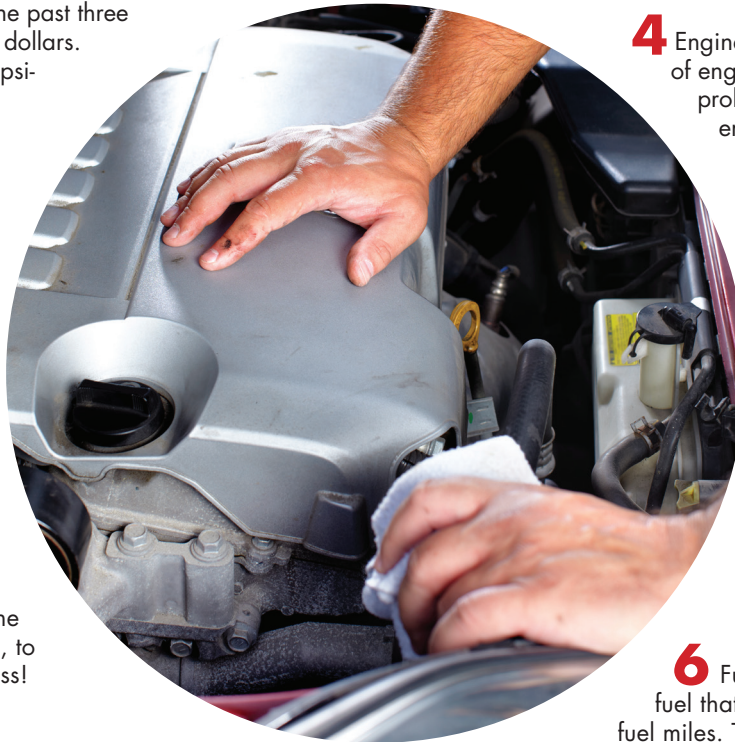
Tires, Engines and other things that help you make your living!!!!

1 Air pressure most critical point in tire life. Not checking tire pressure can lead to casing failures, blowouts, irregular wear, waiting for service truck on the side of the highway and possible fire. Tire failures resulting in fire lose in the past three weeks is over 100,000 dollars. Drive & trailer tires 100psi-ster- 105psi-super single-110 psi

2 Pre-trip & post trip, before you start your day and when you finish up your day these two actions that you can take is what can make you successful or if you fail to do this you will not be successful. By taking just a few minutes of your day, you can feel confident that you as a driver has done all that you honestly do, to make your day a success!

3 If you do have any kind of truck or trailer problem, call the maintenance department immediately. We have a great group of people that work very hard each day to handle any kind of breakdown. When we are contacted we immediately go to work looking for the right place to get help to get you back on

the road. Do not depend on your fleet manager to notify us of your problems, that is why it is most important to contact us to make sure you are taken care of.



4 Engine issues— the current generation of engines experience their own set of problems, but through the experience of running these engines we do our best to keep the problems with these under control. Regen problem seem to be the most difficult issue, but we do everything we can to solve these problems quickly.

5 P.M. services goals for trucks are set at 25,000 miles, so be aware of when your truck is due or coming due so we can work it out with your fleet manager. Trailer p.m. goals are set at a 90 day interval.

6 Fueling – make sure when you fuel that you are entering the correct fuel miles. This helps us track the service intervals and fuel MPG which is a way that you can earn fuel bonus money. Also make sure you are keeping fuel in your tanks, do NOT run out.

*Alan Martin
VP Maintenance*



Lorne Patterson: A helping hand

When going out of your way to help others is "sometimes" a rare occurrence, Lorne Patterson stepped up. It was early one September morning, when a WTI driver, waiting in line at a customer in Columbus MS., received notification his step dad, who was battling cancer, had only 48 hours to live. Upon receiving this news, another WTI driver, Lorne Patterson allowed this individual to go ahead of him. Not only did Lorne help out this way, he also climbed on the trailer and assisted with load securement.

Our driver explained how Lorne was very helpful. He added... "this good Samaritan driver, give him a pat on the back and a heartfelt thanks for going above and beyond to help another driver in his time of need." Makes you proud. Thanks Lorne.

WTI Birthdays

We'd like to wish all our associates a Happy Birthday!

October Birthdays

Anthony Redding, Shawn Macomb, Luis Reynoso, Demetrius McDougale, Norman Burgess, Otis Giles, Ira Berger, Karl Taylor, Brett Dunn, Timothy Blakney, Richard Morns, Harrison Powell, Greg Thornton, David Webber, Calvin Pope, Donald Dingle, Scott Reddick, William Brewer, Eric Mugo, William Norwood, Rodney Adams, Louis Wilson, Jeffery Mims, Robert Chesser, Alvin Howze, Avery Thomas, Dwayne Kale, William Edwards, Johnny Anderson, Christopher Daniel, Douglas Asbridge, Guy R. Martorana, Steven Riggins, Rhonda Mercier, Maribeth Essary, Helen Brasfield

November Birthdays

Tommy Walker, Rashard Durant, Ivan Colley, Johnathan Walton, Cletus Roll, Dennis Cook, Ronkeith Williams, James Powell, Dominic Sterling, Larry Harrison, Richard Barnett, Eric Franklin, Rodriguez Smith, Prezell Mason, Steven Carpenter, Daryl Harper, Matthew Glenn, Tony Jones, Christopher Render, Danny Tucker, Josh Wesley, Marcus Fears, Keith Pinkerton, Denis Dubuque, Quintin Cumbee, Marvin Gipson, Lawrence Gadson, Jonathan Joe, Daniel Crites, Gregory Stampley, Harold Sawyer, Joshua Costley, Chauncy Lewis, Ernest Bryant, Anthony Johnson, John Butler, Michael Wesson, Eugene Sims, Royce Hughes, Jesse Hines, Danita Cogger

December Birthdays

Christopher Morgan, Kelvin Grady, James Alderman, Isreal Campbell, Nicoleyer Richardson, Shaundra McDonwell, Terrance Maxwell, Jon Craig, Jimmy Lewis, Kenneth Lovvorn, Vetricious Burch, Michael Roy, Shawn Milburn, Danut Balan, Marvin Holloway, Antonio Miller, Lucky Wallace, Leandrew Banks, Christian Hattery, Charlie Ponder, Brian O'Neal, Dwayne Dye, Ricky Townsend, Demetrius Brown, Cecil Johnson, Derrick Dawson, Tywanis Robinson, Tre' Finklea, Allyn Williford, Joe Tierce, Johnathan Moore, Gerald B. Jones, Joey Crumbley, Wes Harless, Jason Quinn, Conrad Crandall, Rob Dahlberg, Scott Rankin

Virginia Taylor
The Phone Goddess

Shout-out to Danny Crossen

On October 31, Safety received a phone call from a driver who wanted to give 4014L Danny Crossen a pat on the back. He explained they were unloading in Athens, AL that morning. Once Danny learned he needed to be home early that day, Danny was kind enough to let him unload in front him. The caller said he wanted to recognize Danny for his kind act and professional behavior. Thanks Danny for the good job

WTI Takes 2nd Place in Safety Contest



On September 25, 2013, motor carriers from all fifty states, representing every type and size of operation were present in Reno, NV for the American Trucking Safety Management Council Award Ceremonies. Carriers were judged on their safety records relative to others within their classes of competition. WTI Transport took 2nd place in the Industrial Safety Contest for Flatbed Division. Christie J. Baker, Director of Safety & Risk Management accepted the award for WTI and Jem Blair, VP of Safety.

The Food Truck

Not all truck drivers can afford to spend on their food while driving. The menu items offered at the truck stops at soaring high prices make it difficult for you to spend on them. Therefore, it is sensible for you to cook homemade meals inside the trucks than let the truck stops take advantage. Doing so, will help you save money and eat a little healthier too. Here is a quick and easy recipe that you can prepare.



HAM AND CHEESE ROLL UPS

Recipe by: Jean Scism

- 1 medium size bowl or gallon Zip Lock bag
- Wire whisk, spoon or fork.
- 1 pkg. cream cheese (room temp)
- 1 16oz carton sour cream (clean carton and set aside)
- 1 pkg. ranch dressing packet
- 8 oz. thin slice ham
- 10 slices of your favorite cheese. (cut in half and set aside)
- 5 large flour tortillas.

Put cream cheese into medium bowl or Ziploc bag. Knead cream cheese in bag or with whisk cream cheese until very soft and able to spread. Add sour cream and ranch packet. Mix well.

Spread 3 to 4 tablespoons onto a four tortilla and spread out to edges.
Place 3 pieces of ham and top with 4 slices of cheese.
Roll and slice to desired thickness. Repeat with the other 4.
Left over spread can be used to make more. Use as a dip for tortilla chips or buy adding a small amount to milk or cream to 4 tablespoons of spread makes a nice salad dressing.
If you would like to submit a recipe for The Food Truck, please email it to:
mstewart@wtitransport.com

Meko Stewart, Recruiting Specialist

Payroll News

As our WTI family grows, to help ensure a speedy and accurate payroll every week please scan your bills AFTER EVERY LOAD. Also hang on to them until you get to any WTI terminal to turn them in.

As Christmas and New Year's fall on a Wednesday this year the payroll schedule will be as follows; company pay will be on Monday December 23rd and 30th. That means all trips will have to be in the system BY Sunday midnight. Lease driver payroll will be Tuesday December 24th and 31st and also trips have to be in the system BY Sunday midnight.

Maribeth, Bruce, Danita, Brad and I feel honored to work with such a fine group of individuals and together we know we can make 2014 an even better year.

Any stories of interest about you or a family member that you would like to share in the next newsletter please contact me by email, hbrasfield@wtitransport.com.

Helen Brasfield, LP & OO Settlements

THE HAPPY COUPLE!!!



*Kelvin and Lenora Holin
June 22, 2013*

We wish you a blessed and happy life together.



*We wish you a Merry Christmas
and a Happy New Year*



WTI Transport, Inc
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WTI Mission Statement

We appreciate our staff and drivers who have helped WTI become a leader in the flatbed industry.

Throughout the years, WTI has worked together, operating safely, in order to meet the needs of our associates, drivers and customers. We continually have improved our services and have always taken time to help those needing individual assistance. Importantly, our associates have lived by the motto "Do what we say we'll do". WTI is proud for doing what is right and honoring its commitments.

During the months of August thru October, a new mission statement was developed. The group involved 10-12 individuals from Recruiting, Safety, Operations, Sales and our VPs and President. We reviewed our prior mission statement, numerous other compa-

nies' missions, and discussed WTI's core values. After developing and debating a number of statements, the group agreed on the mission statement below:

"WTI Transport's mission is to safely serve our customers, drivers, and associates with pride and integrity. We will meet these needs and expectations through communication, technology, honesty, and a strong work ethic."

We hope this new Mission Statement continues to guide our staff and associates and answers: WHAT we do; WHO we do it for; and HOW we do it.

Thanks again for your outstanding accomplishments.

Guy R. Martorana, Director of Human Resources

